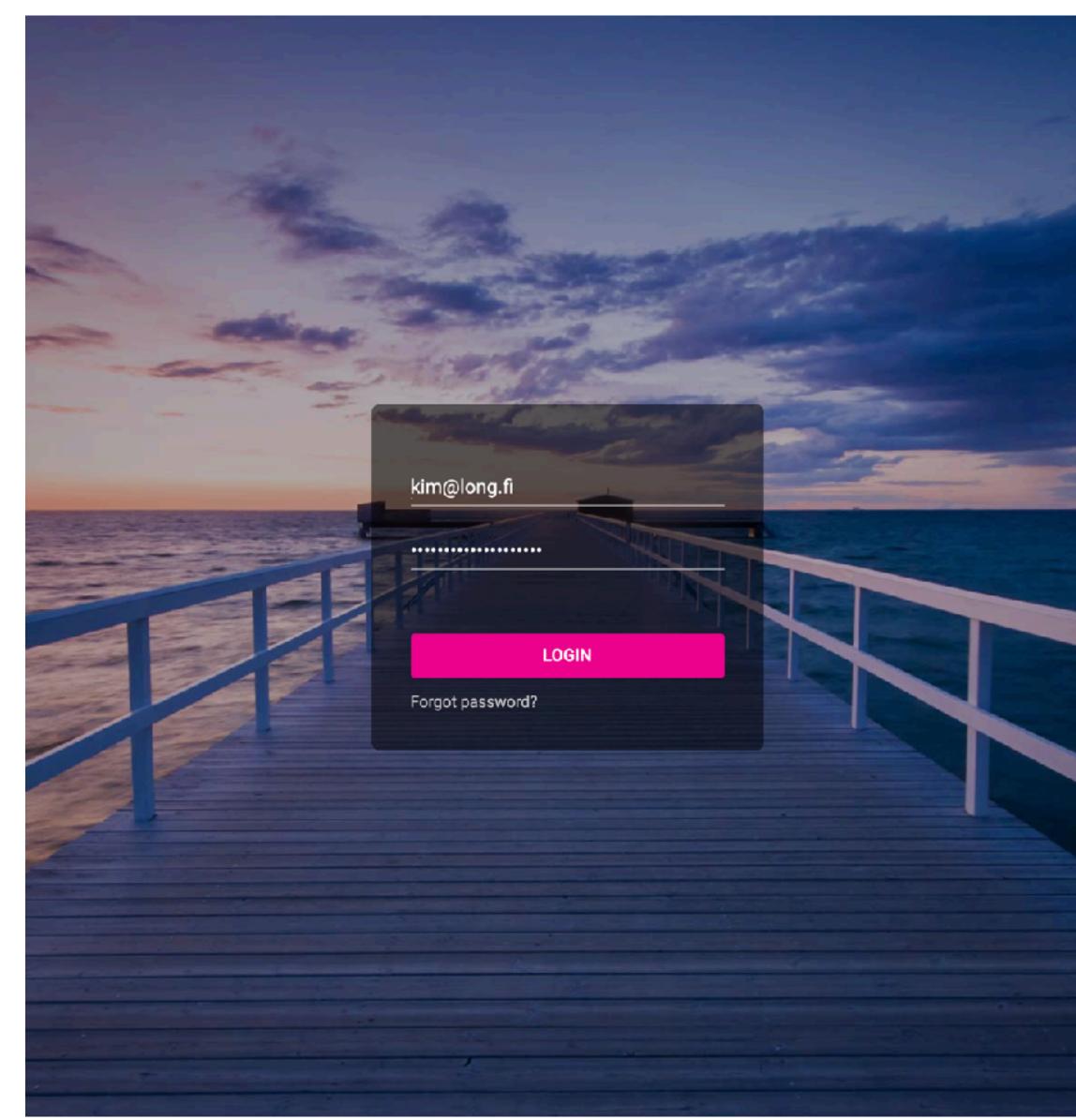
## DCC Networks Ltd. Integrated Management System





## **DCC Networks Ltd.**

- Founded in 2016
- Based in Helsinki, Finland
- Software from and made in Finland
- Software solutions for the travel and cruise industries

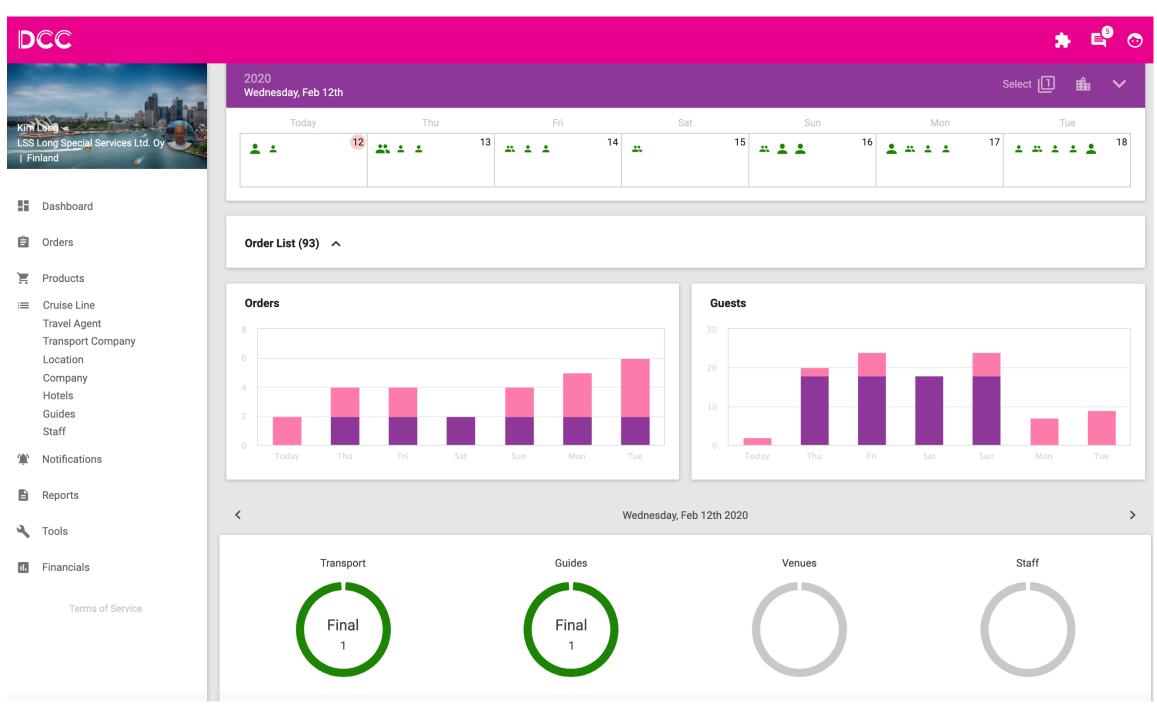






### **Management System for Tour Operators**

- Easy access database for relevant users and departments
- Shared information between office, suppliers and clients
- Easily accessible information from home and office
- Built on a proven platform in commercial operation since 2018





Clear listings of all cruise calls and groups.

- Clear listings of all orders, meaning bookings by the clients.
- Information can be easily searched, managed, accessed and maintained
- Easily see the status of the calls, groups and FITs
- Various filters can be used and columns can be toggled on and off.

### Orders

Now Today Upcoming Past

st 💫 My Stuff

| Region All Search                           |                            |                                |                                |                                 |                         | Show       |
|---|----------------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------|------------|
| Ship/Group                                  | Order/Cust.Ref.            | Booking range                  | Call date 🛛 🛨                  | Location                        | Created At              | Status     |
| FIT Winter Package<br>Alexander and Friends | LSS001936<br>Ref: Virtanen | Sat 20.2.2021<br>Mon 22.2.2021 | Sat 20.2.2021<br>Mon 22.2.2021 | Hotel Lilla Roberts<br>Helsinki | Fri 2.10.2020<br>11:39  | ( ACTIVE ) |
| MS Fridtjof Nansen<br>Hurtigruten           | LSS001969<br>2020-01       | Mon 1.3.2021                   | Mon 1.3.2021<br>08:00 - 16:00  | Hernesaari - LHC<br>Helsinki    | Tue 1.12.2020<br>12:57  | ACTIVE     |
| MS Fridtjof Nansen<br>Hurtigruten           | LSS001970<br>2020-01       | Tue 2.3.2021                   | Tue 2.3.2021<br>10:00 - 17:00  | Kotka - Kantasatama<br>Kotka    | Tue 1.12.2020<br>13:00  | ACTIVE     |
| MS Fridtjof Nansen<br>Hurtigruten           | LSS001971<br>2020-01       | Wed 3.3.2021                   | Wed 3.3.2021<br>08:00 - 17:00  | Viking Line Terminal<br>Turku   | Tue 1.12.2020<br>13:03  |            |
| FIT Winter Package<br>Alexander and Friends | LSS001597<br>Ref: Koskinen | Sat 13.3.2021<br>Mon 15.3.2021 | Sat 13.3.2021<br>Mon 15.3.2021 | Hotel Lilla Roberts<br>Helsinki | Sun 27.10.2019<br>21:52 | ACTIVE     |
| FIT Winter Package<br>Alexander and Friends | LSS001598<br>Ref: Mattinen | Tue 16.3.2021<br>Thu 18.3.2021 | Tue 16.3.2021<br>Thu 18.3.2021 | Hotel Lilla Roberts<br>Helsinki | Tue 29.10.2019<br>08:41 | FORCEMAJ   |
| MS Lofoten<br>Hurtigruten                   | LSS001979<br>Lofoten 21    | Tue 6.4.2021                   | Tue 6.4.2021<br>08:00 - 18:00  | Katajanokka - EKL<br>Helsinki   | Tue 1.12.2020<br>15:21  |            |
| MS Fram<br>Hurtigruten                      | LSS001973                  | Fri 9.4.2021                   | Fri 9.4.2021<br>08:45 - 16:29  | Hernesaari - LHD<br>Helsinki    | Tue 1.12.2020<br>13:32  | DRAFT      |
| MS Fram<br>Hurtigruten                      | LSS001974                  | Sat 10.4.2021                  | Sat 10.4.2021<br>00:00 - 00:00 | Länsisatama<br>Turku            | Tue 1.12.2020<br>13:33  |            |
| MS Fram<br>Hurtigruten                      | LSS001975                  | Sun 11.4.2021                  | Sun 11.4.2021<br>00:00 - 00:00 | Kotka - Kantasatama<br>Kotka    | Tue 1.12.2020<br>13:34  | DRAFT      |
|   |                            |                                |                                |                                 |                         |            |





## Region, City and Port listings

- Store your destination information in one place for easy access and updates
- Listing of Cities and Ports of call with easy to use search tools
- Store necessary information of Ports in one place accessible to all parties

| Туре 🕶                   |      |           |
|--------------------------|------|-----------|
| port of                  |      |           |
| Name 💌                   | Туре | Region    |
| Port of Amsterdam (NED)  | Port |           |
| Port of Copenhagen (DEN) | Port |           |
| Port of Dover (UK)       | Port |           |
| Port of Gdansk (PL)      | Port |           |
| Port of Hamburg (GER)    | Port | Helsinki  |
| Port of Helsinki (FIN)   | Port | Helsinki  |
| Port of Kemi (FIN)       | Port |           |
| Port of Kotka (FIN)      | Port | Kotka     |
| Port of London (UK)      | Port |           |
| Port of Mariehamn (FIN)  | Port | Mariehamn |
| Port of Newcastle (UK)   | Port |           |
| Port of Nynäshamn (SWE)  | Port |           |
|                          |      |           |





### **Clients and Suppliers Companies**

- Keep track of all clients, venues, restaurants and museums in an orderly fashion.
- Easily see the bookings for each venues and send bookings or updates fast and accurately.
- See status of bookings and confirmations.

| Companies              |        | CREATE NEW           |
|------------------------|--------|----------------------|
| T State Active Search  |        | Showing 0-100 of 266 |
| Name 🔻                 | State  | Company type         |
| 77-TURISMO             | Active | Travel Agent         |
| Aavalines Oy           | Active | Supplier Company     |
| ABCD Tour Consultants  | Active | Travel Agent         |
| Ábergin Linja          | Active | Bus Company          |
| Åbergin Linja - Matkat | Active | Travel Agent         |

| Location – Home Visit |        |                               |                             |                       |                        |                |          |                        |            |         |  |
|-----------------------|--------|-------------------------------|-----------------------------|-----------------------|------------------------|----------------|----------|------------------------|------------|---------|--|
|                       | INFO   |                               | BOOKINGS                    |                       |                        | DETAILS        |          | JCTS & SERVICES        | FINANCIALS |         |  |
|                       | MAKE R | REPORT Z                      | PORT 🗹 🗌 Past 🗌 Today 🔤 Upc |                       | New Booked Final Draft |                | - Search |                        |            |         |  |
|                       |        | Ship/Group                    | Product                     |                       | Date                   | Time           |          | A/C/I Sold Min/M       | Status     | Actions |  |
|                       |        | Celebrity Silhouette          | Refresh<br>Nurmi V          | nents & Visit<br>isit | 21.5.2021              | 13:45 20 pax   |          | <b>20/0/0</b><br>15/30 | BOOKED     | þ       |  |
|                       |        | Regal Princess<br>LSS001938   | Refresh<br>Nurmi V          | ments & Visit<br>İslt | 24.5.2021              | 09:30 not sold |          | 0/0/0<br>20/40         | BOOKED     |         |  |
|                       |        | Celebrity Silhouette          | Refresh<br>Nurmi V          | ments & Visit<br>Isit | 18.6.2021              | 12:00 not sold |          | 0/0/0<br>15/30         | BOOKED     |         |  |
|                       |        | Crystal Serenity<br>LSS001665 | Refresh<br>Nurmi V          | ments & Visit<br>isit | 2.7.2021               | 14:15 not sold |          | 0/0/0<br>20/35         | BOOKED     |         |  |
|                       |        |                               |                             |                       |                        |                |          |                        |            |         |  |

Save

18 Found tions

...



### **Guides and Staff**

- Keep track of all of your guides and staff with details.
- Clear listing, easily search and filter based on languages, regions and skills.
- Easily see the bookings for each guide and staff, please they are easy to email and keep track of status.
- You can also allow guides and staff to log into the system and mark available workdays and to accept and confirm bookings.

| Ŧ | Status | Active, On Hold | Type Guide, Escort | test |
|---|--------|-----------------|--------------------|------|
|---|--------|-----------------|--------------------|------|

| Guides us                 | ser Types <del>-</del>        |                                   |  |                           |                            |                 |            |         |
|---------------------------|-------------------------------|-----------------------------------|--|---------------------------|----------------------------|-----------------|------------|---------|
| Status Active, On Hol     | d Type Guide, Escort test     |                                   |  |                           |                            |                 |            |         |
| Name 🔻                    | Email                         | Types                             | Langu  | uages                     | Login                      |                 | User Roles |         |
| Functionality, Tester     |                               | Guide                             | en, fi,  | , is                      |                            |                 |            |         |
| Tester001, Aime           | aimeaccorsi@gmail.com         | Guide                             | en   |                           |                            |                 |            |         |
| Tester002, Susanna        | susanna.ahokas@welho.c        | Guide                             | en, fi   |                           | Enabled<br>Last 24.10      | 0.2022 14:4:    |            |         |
| Tester003, Aulikki        | aulikki.akaanpenttila@gma     | Guide                             | en, fi,  | , sv                      | Enabled<br>Last 3.10.      | 2022 16:54      |            |         |
| Tester004, Jalo Aato      |                               | Guide                             |  |                           |                            |                 |            |         |
| Tester005, Polina         | andersson.polina@gmail.c      | Guide                             | en, sv   | v, ru                     | Enabled<br>Last 19.9.      | 2019 12:25      |            |         |
| Tester006, Petra          | petra.ando@gmail.com          | Guide                             | ja   |                           |                            |                 |            |         |
|                           |                               |                                   |  |                           |                            |                 |            |         |
| Work User – Aulikki       | Tester003                     |                                   |  |                           |                            | Rever           | t Save     | :       |
| INFO                      | COMPETENCE                    |                                   | BOCKINGS   | WOR                       | K SCHEDULE                 |                 | FINANCIAL  |         |
| MAKE REPORT               | 🗌 Paet 🔲 Today 🔝 Upcoming 🗌 N | ew 🗌 Booked 🔲 Fin:                | al 🗌 Draft 📃   | Search                    |                            |                 | :          | 3 Found |
| Ship/Order                | Start/End Location            | Date/Time                         | Tour<br>Task   | At Location V<br>Duration | Sign<br>/ehicle<br>Comment | Status          | Action     | 15      |
| Great Ship C<br>LSS002972 | Alko Shoo                     | <b>13.4.2023</b><br>09:30 - 12:30 | City 3 <i>Group:</i><br><i>Husky</i><br>Guide en<br>Historic | 08:45 0<br>3h 2           | Green<br>2                 | BOOKING BOOKING |            |         |

| Work User – Aulikki Tester003 | Work | User | – Aulikki | Tester003 |
|-------------------------------|------|------|-----------|-----------|
|-------------------------------|------|------|-----------|-----------|

| L |             |                                 |   |                                   |   |            |                         |                            |         |  |
|---|-------------|---------------------------------|---|-----------------------------------|---|------------|-------------------------|----------------------------|---------|--|
|   | INFO        | INFO COMPETENCE                 |   | В                                 | BOOKINGS                                  |            |                         | WORK SCHEDULE              |         |  |
|   | MAKE REPORT | Past                            | 🛾 Today 🔤 Upcoming 🗌 New                  | / 🗌 Booked 🔲 Final                | 🗌 Draft                                   | ÷          | Search                  |                            |         |  |
|   |             | Ship/Order                      | Start/End Location                        | Date/Time                         | Tour<br>Task                              |            | At Location<br>Duration | Sign<br>Vehicle<br>Comment | Status  |  |
|   |             | Great Ship One<br>LSS002972     | Jätkäsaari - LJ4<br>Alko Shop<br>Helsinki | <b>13.4.2023</b><br>09:30 - 12:30 | City 3 <i>Group<br/>Husky</i><br>Guide en | <b>p</b> . | 08:45<br>3h             | Green<br>2                 |         |  |
|   |             | Bolette<br>dasdsad<br>LSS002781 | Hernesaari - LHC<br>Helsinki              | <b>15.4.2023</b><br>09:00 - 13:30 | Historic<br>Town of<br>Porvoc<br>Guide en |            | <b>03:15</b><br>4h 30m  |                            | BOOKED  |  |
|   |             | Great Ship One<br>LS\$002977    | Hernesaari - LHB<br>Helsinki              | <b>19.4.2023</b><br>09:00 - 15:00 | City + Porvo<br>Kiala<br>Guide en         | 0          | 08:15<br>7h             |                            | BOOKINC |  |

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### Clear listing of all your tours

- Easy searches for the tours in different destinations and status of tours
- Tour descriptions, notes, minimums, maximums, durations, timings and overview pictures

| C | Company - Hurtigruten    |       |        |          |          |           |         |  |
|---|--------------------------|-------|--------|----------|----------|-----------|---------|--|
|   | INFO                     | CALLS | SHIPS  | PRODUCTS | USERS    | FINANCIAL | REPORTS |  |
|   | CREATE NEW TOUR          |       |        |          |          |           |         |  |
|   | - helsinki               |       |        |          |          |           | 4 Found |  |
|   | Name 🔺                   |       | State  | Code     | Duration | Created   | 1       |  |
|   | City of Helsinki         |       | Active | HEL-001  | 3h       | 1.12.2    | 020     |  |
|   | Helsinki from Land & Sea |       | Active | HEL-003  | 4h       | 1.12.2    | 020     |  |
|   | Helsinki Walking Tour    |       | Active | HEL-004  | 3h 30m   | 1.12.2    | 020     |  |
|   | Porvoo & Helsinki        |       | Active | HEL-002  | 7h       | 1.12.2    | 020     |  |

| Tour – City of Helsinki                                      |   |                    | Copy to Revert Save     |
|--|---|--------------------|-------------------------|
| INFO   | PRODUCTS AND ROUTES   | BOOKINGS           | FINANCIALS              |
| Name<br>City of Helsinki<br>Aka<br>City 3<br>Code<br>HEL-001 | Transfer<br>Status<br>Active =<br>Equipment<br>RCS (Rock Church Stickers) | TourType<br>Client | A 10 A                  |
| Languages<br>English   | Tour owner<br>Hurtigruten   |                    | Default bus company     |
| Region<br>Helsinki   | DefaultDoachType<br>Coach   | v                  | Length (minutes)<br>180 |





### Allocations of tours

- Allocations of tour with departure times, minimums and maximums
- Also ability to show status of tour and financial information about tour and call

| Tour - Cit    | y of Helsinki                               | Copy to 👻                        | Revert Save              |            |
|---------------|---|----------------------------------|--------------------------|------------|
|               | INFO PRODUCTS AND R                         |                                  | BOOKINGS                 | FINANCIALS |
| 🗌 Past 🔲 Toda | y 🗹 Upcoming 🗌 New 🗌 Booked 🗌 Final 🗌 Draft | - Search                         |                          | 4 Found    |
|               | Ship/Order                                  | Date/Time 🔺                      | A/C/I Sold Min/Max       | Status     |
|               | MS Fridtjof Nansen<br>LSS001969             | <b>1.3.2021</b><br>09:15 - 12:15 | <b>110/0/0</b><br>20/170 | BOOKED     |
|               | MS Lofoten<br>LSS001979                     | <b>6.4.2021</b><br>09:00 - 12:00 | 113/0/0<br>20/170        | BOOKED     |
|               | MS Lofoten<br>LSS001979                     | <b>5.4.2021</b><br>14:00 - 17:00 | <b>114/0/0</b><br>20/130 | BOOKED     |
|               | MS Maud<br>LSS001980                        | <b>21.5.2021</b><br>08:45-11:45  | <b>0/0/0</b><br>20/170   |            |

| Ord | er LSS001969  | MS Fridtjof Nan<br>Helsinki – Herne | sen, Hurtigruten - Mon 1.3.2021 (1.3<br>esaari - LHC | 8 08:00 - 16:00) |               |                 | Import                      |                          |
|-----|---|-------------------------------------|--|------------------|---------------|-----------------|-----------------------------|--------------------------|
|     | INFO  | BOO                                 | okings 🕂   | DETAILS          |               | REPORTS         |                             | FINANCIALS               |
|     | Summary   | Tours 4                             | Transports 8   | Guides 8         | Venue         | s 16            | Staff                       | Deleted                  |
| Sel | Tour  |                                     |  |                  | Status        | Tour<br>Min/Max | Sold<br>Adult/Child/Inf.    | Groups<br>Estimated/So   |
|     | Mon 1.3.2021  |                                     |  |                  |               |                 |                             |                          |
|     | HEL-002 - Porvoo & Hel<br>08:30 - 15:30 7h HEL-00   | Ţ.                                  |  | (                | BOOKED<br>TGV | 20 84           | 60                          | 2 2                      |
|     | HEL-003 – Helsinki from<br>08:45 – 12:45 4h HEL-00  |                                     |  | (                | BOOKED<br>TGV | 25 45           | 22                          | 1                        |
|     | HEL-004 – Helsinki Walk<br>09:00 – 12:30 3h 30m H   | -                                   |  | (                | BOOKED<br>TGV | 15 40           | (34)                        | 1 1                      |
|     | HEL-001 - City of Helsin<br>09:15 - 12:15 3h HEL-00 |                                     |  | (                | BOOKED<br>TGV | 20 170          | (110)                       | 4 3                      |
|     |   |                                     |  |                  |               |                 | Seats sold<br>226/339 (67%) | Groups solo<br>6/8 (75%) |
|     |   |                                     |  |                  |               |                 |                             |                          |





### **Reports and e-mails**

- Powerful email tools to send multiple bookings to venues, transport companies, guides and staff.
- Easy to choose date range for reports and generate specific emails or emails that covers the entire season.
- Plus we have a notification system which means you can send automatically generated emails quickly from the system. The status of these are also kept track of, so it is easy for the entire office to see what is sent, booked or confirmed.

### DCC

Dashboar

Product:

Location

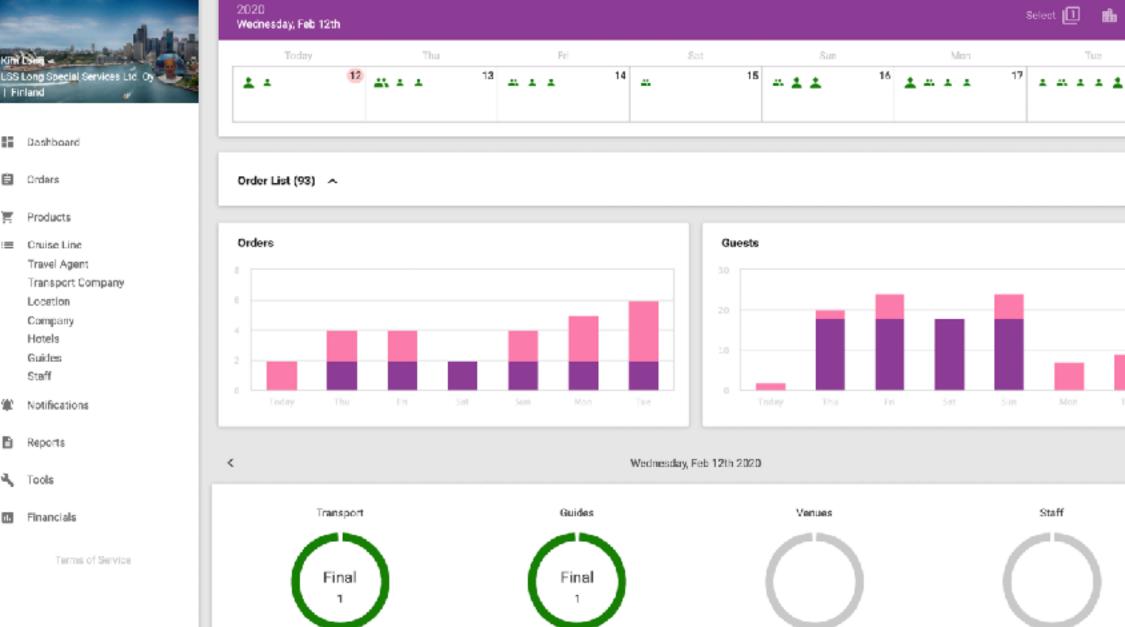
Compar Hotels Guides Staff

Reports

🔌 Tools

1. Financials









### **Benefits of System**

- Stay on track with groups and tours, never miss a guide and transport
- Great overview for all persons at the office and easy to find information
- Improved work flow allows more efficiency, even 25% more efficient than limited systems or word/excel solutions.
- 25% more effective also means able to handle 25% more revenue per employee

### DCC

Dashboar

Product:

Cruise Lin

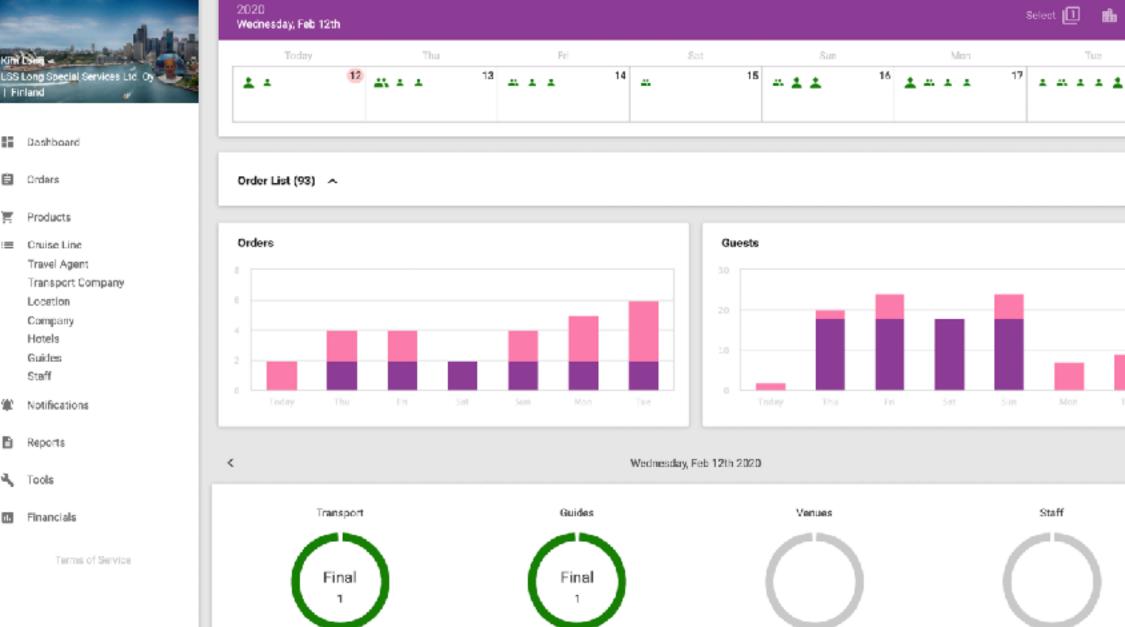
Location Compar Hotels Guides Staff

Reports

🔧 Tools

11. Financials









# Thank you for reading! - Kim, Jan and Team DCC

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"Fortuna favet fortibus"

